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THE STORY of CONE DENIM



First Printing March, 1950

CONE MILLS CORPORATION
PROXIMITY PLANT WHITE OAK PLANT
GREENSBORO, NORTH CAROLINA

Main Office

CONE MILLS CORPORATION
CONE FINISHING COMPANY
GREENSBORO, N. C.



*Founders
of the
Cone
Organization*



MOSES H. CONE
1857 - 1908



CEASAR CONE
1859 - 1917

By the year 1890, the South was rapidly recovering from the impact of the War Between the States. The textile industry had begun to move southward in order to take advantage of proximity to the vast cotton fields, which seemed to stretch endlessly below the Mason and Dixon line. It was a land of opportunity for those who were willing to invest in its future.

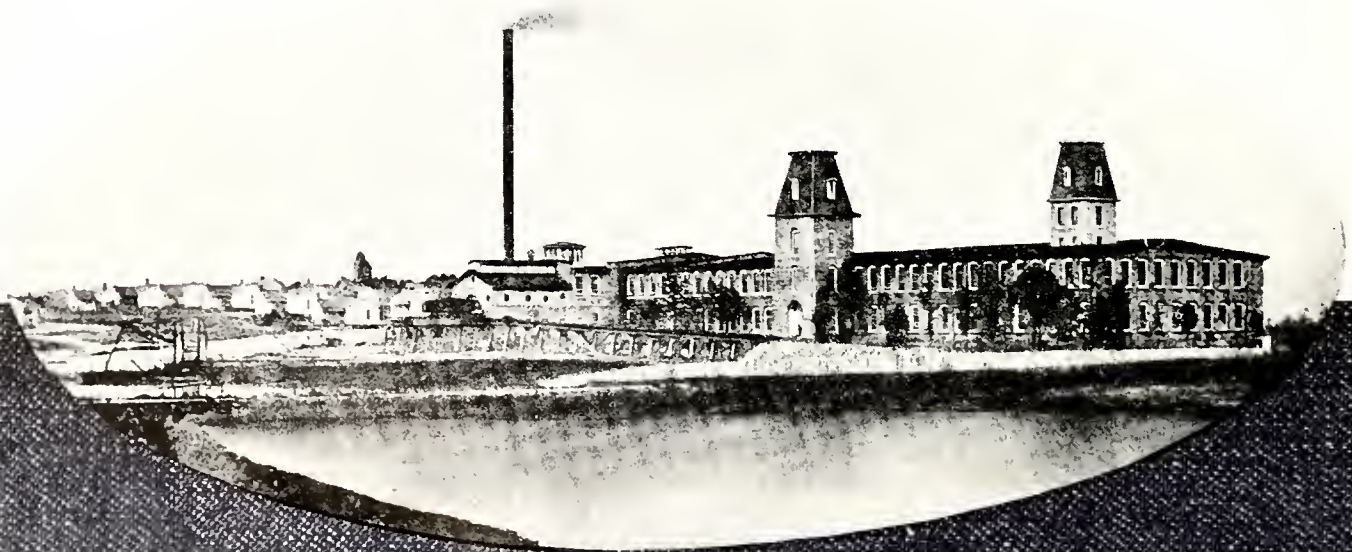
Moses H. and Ceasar Cone, natives of Tennessee, traveled throughout the Southland just prior to this time as representatives of their father's wholesale grocery business, H. Cone & Sons, located in Baltimore. These two young men saw at first hand many of the problems facing the textile industry, which was still in its infancy, and recognized its great possibilities for growth.

In 1891, the Cone brothers formed the Cone Export and Commission Company in New York, with Mr. Moses H. Cone as President, for the purpose of selling southern-made cotton goods. In order to maintain a closer contact with the mill owners, the office was moved in 1893 to Greensboro, N. C., a city which had the advantage of proximity to the cotton fields, gins and warehouses and rail lines radiating in seven directions.

An Industry In Gre

Being thus brought in close touch with textile manufacturers and seeing the potentialities of cotton spinning in the South, the Cones decided to begin the manufacture of denims. After making a careful survey, they decided to locate their new plant just outside of Greensboro and acquired several hundred acres of land for this purpose alongside the main line of the Southern Railway. Here was erected in 1896 the Proximity Cotton Mill, from whose looms the first yard of Cone denim was woven in December of that year. The mill was named Proximity because of its close proximity to the cotton fields. Mr. Ceasar Cone became the di-

Proximity Cotton Mills About 1900



ty Grows nsboro



A Recent Aerial View of the
Proximity Plant

recting head of the plant, which started with 250 looms. This original building is still in use, but it is dwarfed beside the additions which have grown up around it, making possible the operation of 61,632 spindles and 2,085 looms.

Cone denim was soon recognized as a work clothes fabric which was durable and dependable. The demand for it increased, resulting in plans to build another denim mill. A site was chosen about one mile north of the Proximity Mill and the surveyors picked an old white oak tree as the starting point. It was from this old tree that the new plant got its name, White Oak Cotton Mills.

Although originally equipped with only 272 looms and complementary machinery, the new denim mill was actually designed for 2000 looms. In 1907, the number of looms was increased to 1500, and by 1913, there were 2000 looms in operation. Another 1000 looms were added in 1922 and 152 in 1937, making White Oak Cotton Mills, with its 3152 looms, the largest denim mill in the world.

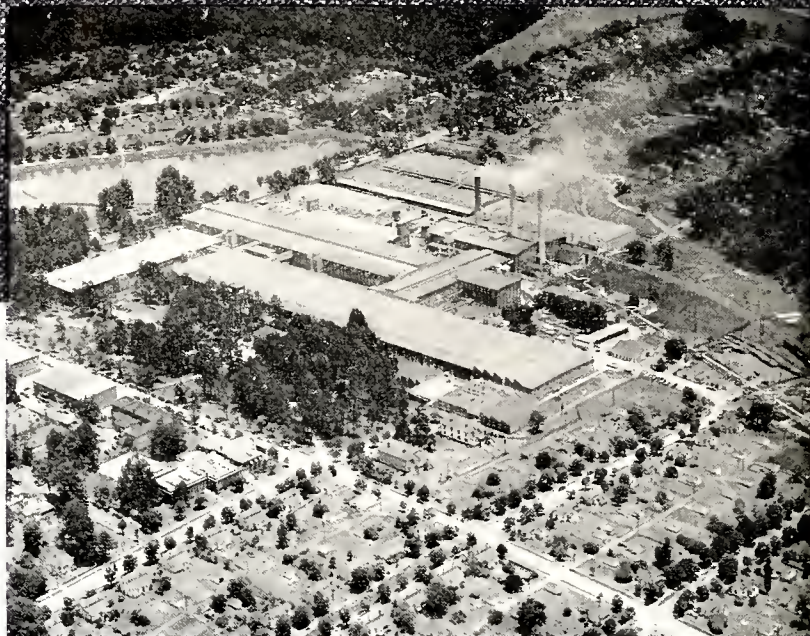
As the number of looms producing Cone denim increased from 250 to 5,237, additional employees were needed. In place of the handful of employees who were required to produce the first Cone denim

in 1896, there are now 3,854 men and women working in the Proximity and White Oak Plants. Of this number, 391 have been with the Company for 25 years or more.

Much of the strength of the Cone organization is the result of its policy to develop leadership from within. All of the supervisors, Assistant Superintendents and Superintendents of the Proximity and White Oak Plants have worked their way up through the ranks. This evidence that opportunities are available has created an incentive which it would be difficult to evaluate. It has brought about a feeling of pride among the employees in being a part of an organization which recognizes individual ability and has created a spirit of working together.

Another important factor in the growth of the Cone organization has been the desire on the part of its leaders to keep machinery and equipment up-to-date. As more efficient machines become available, they replaced old equipment. Cone Mills were among the first to install long draft spinning, modern winding and high-speed warping, single process picking and Sanforizing machines. All of these and many other improved machines have made possible increased efficiency, better working conditions and a greater degree of job security for the employees.

The crucial post-war period saw prices of most cotton fabrics skyrocket to new heights. This was not true in the case of denim. In spite of rising cost all along the line, especially the costs of labor, Cone deep-tone denim was rigidly held at the O.P.A. price line, without any other consideration whatsoever except the benefit of the industry and the consuming public.



A Recent Aerial View of the
White Oak Plant

For many years, the Cone denim mills were a part of the Proximity Manufacturing Company. On January 1, 1948, this name was changed to Cone Mills Corporation. Along with this change, the Proximity Cotton Mills and the White Oak Cotton Mills became the Proximity and White Oak Plants of the Cone Mills Corporation.

During 1948, the two Cone denim mills paid out in wages more than \$11,000,000 to employees who made it possible to produce approximately 125,000,000 yards of Cone denim. This was enough denim to make over 25,000,000 pairs of overalls or if the strips were placed end to end, they would reach around the earth three times.

As a result of extensive research and experimentation, the now famous Cone deeptone denim is far superior to the first production. Its deep blue coloring and leathery finish improved both the appearance and quality of America's heavy duty fabric for work and play.

A Portion of the 3,000 Looms in the
White Oak Weave Room



Cone Mills Corporation Units and Fabrics

In addition to the two denim plants in Greensboro, there are other mills in the Cone organization. The names of all these units, as well as their locations and fabrics manufactured, are as follows:

SPINNING AND WEAVING UNITS

Cone Mills Corporation

Proximity Plant
White Oak Plant
Revolution Flannel Division
Revolution Rayon Division
Tabardrey Plant
Edna Plant
Pineville Plant
Randleman Plant
Asheville Plant

Greensboro, N. C.
Greensboro, N. C.
Greensboro, N. C.
Greensboro, N. C.
Haw River, N. C.
Reidsville, N. C.
Pineville, N. C.
Randleman, N. C.
Asheville, N. C.

Denims
Denims
Flannels
Rayon Fabrics
Corduroys
Drills and Twills
Jeans and Twills
Rayon Yarns
Rayon Yarns

Eno Cotton Mills

Hillsboro, N. C.

Combed Yarn Fabrics

Minneola Manufacturing Co.

Gibsonville, N. C.

Fancy Flannels

Salisbury Cotton Mills

Salisbury, N. C.

Coverts and Suitings

Cliffside Mills

Cliffside Plant
Haynes Plant

Cliffside, N. C.
Avondale, N. C.

Turkish Towels and Washcloths
Corduroys and Suitings

The Florence Mills

American Spinning Division
Florence Mill

Greenville, S. C.
Forest City, N. C.

Print Cloths
Fancy Flannels

PRINTING AND FINISHING UNITS

Cone Finishing Company

Print Works Plant
Granite Plant

Greensboro, N. C.
Haw River, N. C.

Dyed and Printed Fabrics
Corduroys

SELLING ORGANIZATION

Cone Export and Commission Co., Inc., 59 Worth Street, New York City

Atlanta Baltimore Boston Chicago Dallas Greensboro Los Angeles Nashville
 Philadelphia San Francisco St. Louis



From Cotton

The more than 500 bales of cotton which are used daily by the Proximity and White Oak Plants are

bought by a well trained and experienced staff of cotton classers. Great care is exercised in selecting the right type of cotton in order to maintain the high quality of Cone denim. Each sample is inspected for color, grade and length of staple under the ideal conditions of a large classing room built to meet government specifications.

Upon arriving by rail or by truck at one of the many warehouses used to store Proximity and White Oak cotton, each bale is weighed, tagged and sampled. The Cotton Classers then go through the lot

of samples and check each sample for color and description and pull the cotton to see if it is the same staple and character as specified.



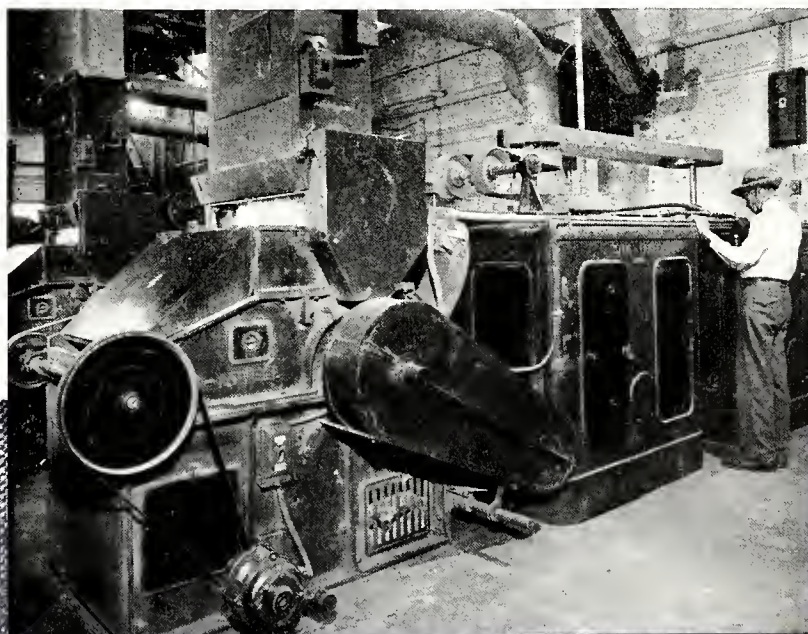
To Denim

Bales are hauled from the warehouses to the Opening Room, where they are laid out in neat rows in front of the bale breakers.

The bands and bagging are stripped off of each bale and thin layers of cotton from several different bales are placed in the hopper of each bale breaker. These machines break up the highly compressed cotton into small bunches and mix the cotton from the several different bales to insure uniformity. It is then dropped on a moving conveyor belt from which it is carried to a Buckley Beater.

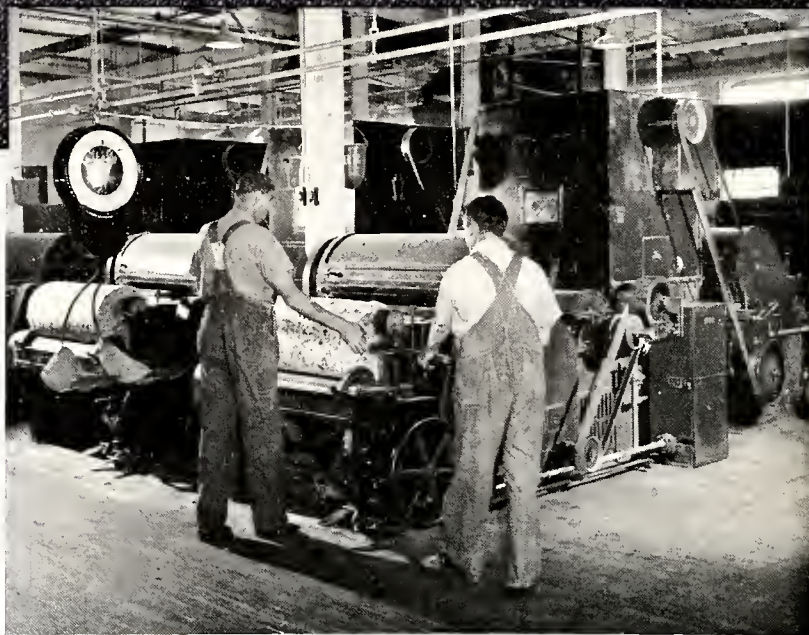


The Buckley Beater and Vertical Openers are so arranged that the cotton moves directly from one to the other. In both machines, the bunches of matted cotton fibers are tossed against a metal screen or grid by a beater revolving at great speed. As a result, the centrifugal force throws a considerable portion of the dust, leaf particles and other foreign matter through the screen to collect at the bottom of the machine. The cotton emerges fluffed up and much cleaner. It is then blown through a large pipe to the Picker Room.

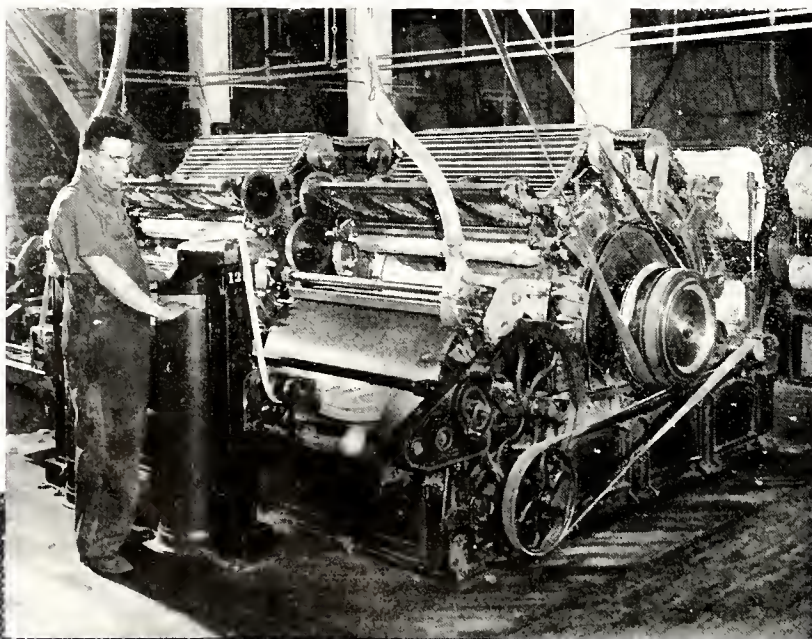


From the conveyor pipe, the cotton falls upon an automatic feed apron which keeps the correct amount of cotton moving into a battery of One-Process Pickers. As the cotton moves through these machines, it is further cleaned of dirt and impurities by fast-revolving blades. The picker also pulls the cotton fibers apart and beats them into a fluffy mass, which is rolled under pressure on a steel rod into a cylinder-like package as nearly uniform as possible, 40 inches wide and about 17 inches in diameter.

This is called a "lap" and weighs approximately 45 pounds.



The laps are moved to the Card Room on racks and placed in position at the back of the card machines, which are equipped with a series of cylinders covered with thousands and thousands of tiny sharp wires. The first cylinder picks off a very small quantity of fibers from the cotton as it moves into the machine. They are then transferred to a larger cylinder which, as it rotates, brushes the fibers against the sharp wires of the slow moving flats which revolve on top of the card. The longer fibers remain on the cylinder but are combed so that they tend to go in the same direction. These thousands of fibers form a thin film which is transferred to a smaller cylinder and then shaved off in a cobweb-like sheet by a vibrating comb. As the web of cotton comes off, it is rolled into a large, very light and filmy white rope known as "sliver." For convenience, the machine coils the sliver into cans about three feet in height.

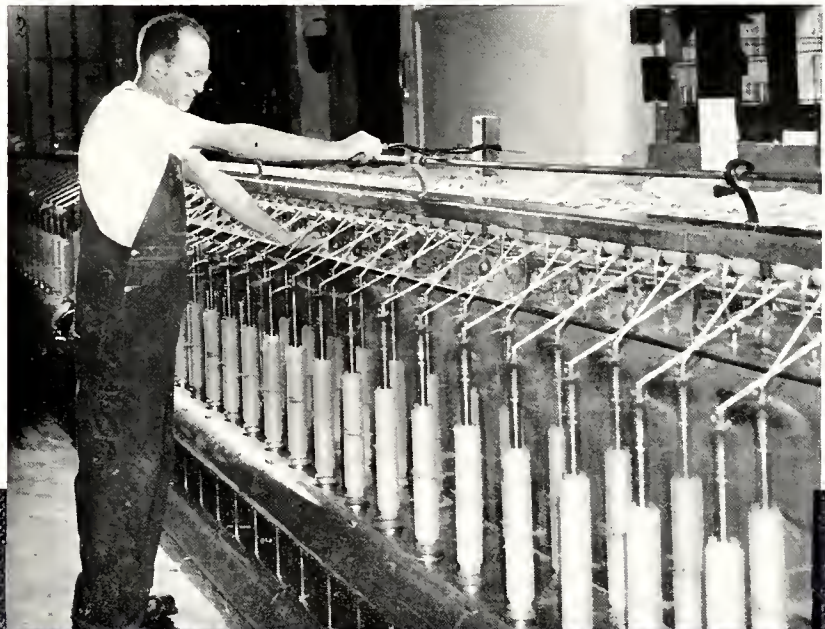


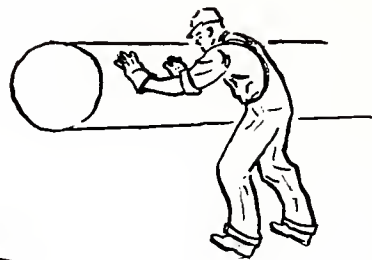


These cans, filled with card sliver, are then arranged behind the drawing frames. Six strands of sliver are fed into each of the feeders of the drawing frame and are condensed into one strand of drawing sliver. The series of four rollers in the drawing frame are so geared that the sliver moves through them at progressively higher speeds,

drawing the fibers out so that they become more nearly parallel with each other. Through this process, irregularities in the sliver are also eliminated by taking a number of slivers which may vary in weight per yard and drawing them out into a single sliver of uniform weight. As the sliver emerges from the frame, it is also coiled into cans for convenience.

The cans of drawing sliver are then placed behind the roving or slubber frames on the basis of one can for each bobbin or spindle on the frame. From these cans, the strands of sliver are lifted over a supporting rod, which helps move the sliver toward a series of rollers. The speed of these rollers varies in such a way as to draw out or "draft" the sliver to the desired size. It is then passed through a small wicket-like frame, called a "flyer" to the bobbin. The bobbin whirls round inside the flyer and moves up and down. As the stock comes from the rollers a slight amount of twist is inserted and the fibers in roving form are wound on the bobbin in even successive layers until it is filled.





America's

FAVORITE FABRIC
for WORK AND

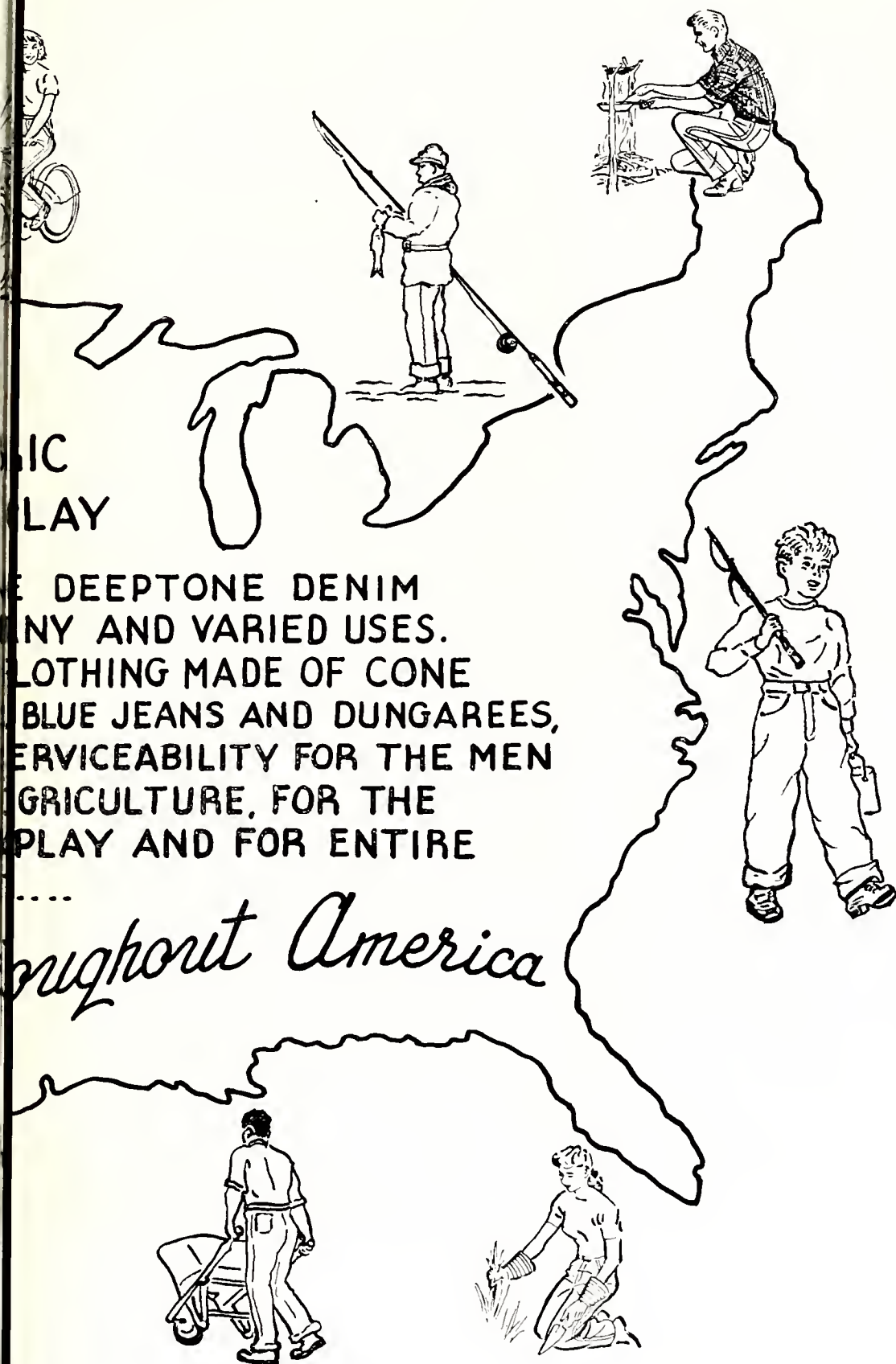
THE STURDY QUALITIES OF COTTON MAKE OF IT A FABRIC WITH NO RIVAL. CHIEF AMONG THE ARTICLES OF CLOTHING MADE OF DENIM ARE OVERALLS, COVERALLS, WHICH COMBINE COMFORT AND DURABILITY. AND WOMEN OF INDUSTRY AND CHILDREN AT SCHOOL AND AUNTIES AT VACATION SPOTS.



IC
LAY

E DEEPTONE DENIM
NY AND VARIED USES.
LOTHING MADE OF CONE
BLUE JEANS AND DUNGAREES,
SERVICEABILITY FOR THE MEN
GRICULTURE, FOR THE
PLAY AND FOR ENTIRE

.....
throughout America



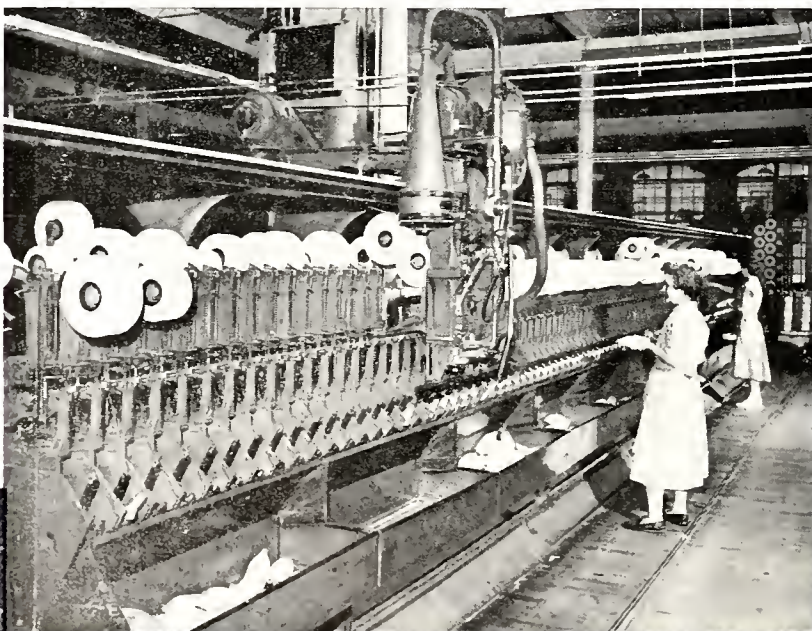


Bobbins of roving from the slubbers are placed on the top side of the spinning frame. This part of the frame is called the Creel and there is a bobbin of roving for each of the spindles on the frame. The roving passes from the bobbin through rolls which draw it into a finer strand. It is then down threaded to the bobbin through a small D-shaped bit of flat wire called a "traveler", which rides on a ring surrounding the bobbin. Both

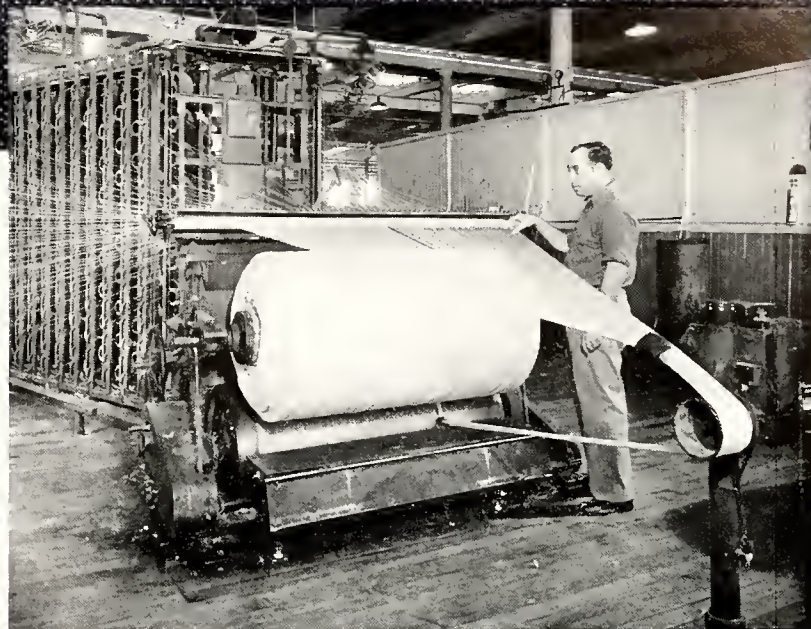
the bobbin and the traveler revolve at a rapid rate, twisting the yarn and causing it to be wound in layers on the bobbin. In the case of filling yarn, which runs cross-wise a piece of goods, it is now ready for the weave room. However, warp yarn, the yarn running lengthwise, must be further processed.

The next step then is to put that yarn on a larger package which will hold the warp yarn from several bobbins. This is done by an automatic spooler which winds the yarn into large, circular packages, called "cheeses". Mounted on top of the machine is a mechanism which travels round it, making

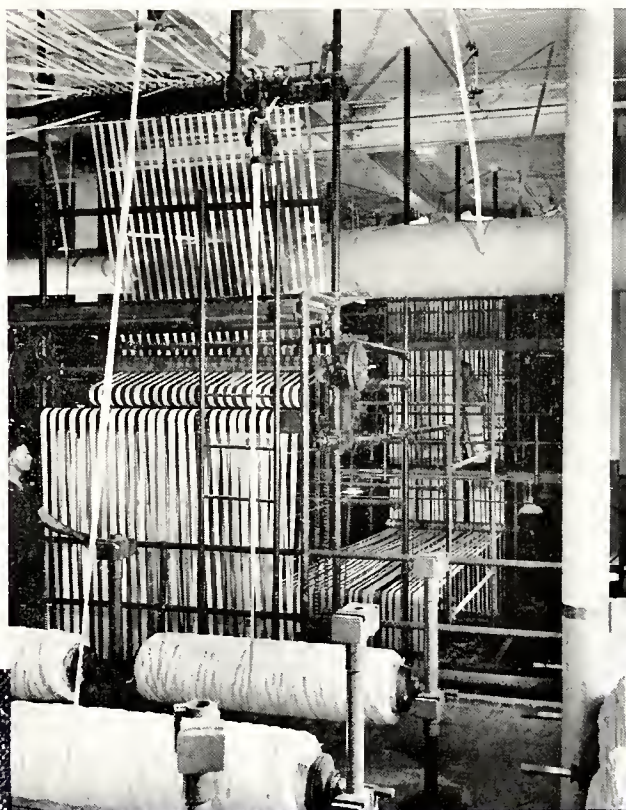
one complete circuit for each set of bobbins being run off. The traveling unit mechanically ties the end of the yarn from each of the full bobbins which have been placed in the bobbin holders to the end of each cheese to be filled. When a cheese reaches its full size of 15,000 yards it automatically snaps up and out of contact, ready to be removed.



The cheeses are next moved to a high speed automatic ball warper and placed on an enormous rack called a "creel". The end of the yarn from each of the approximately 500 cheeses on the creel is then threaded through guides before being attached to the ball warp. At an almost unbelievable speed, the yarn is wound on the warp in rape-like form until it reaches its capacity of 7,000 yards. It is now ready to be moved to the Dye House.

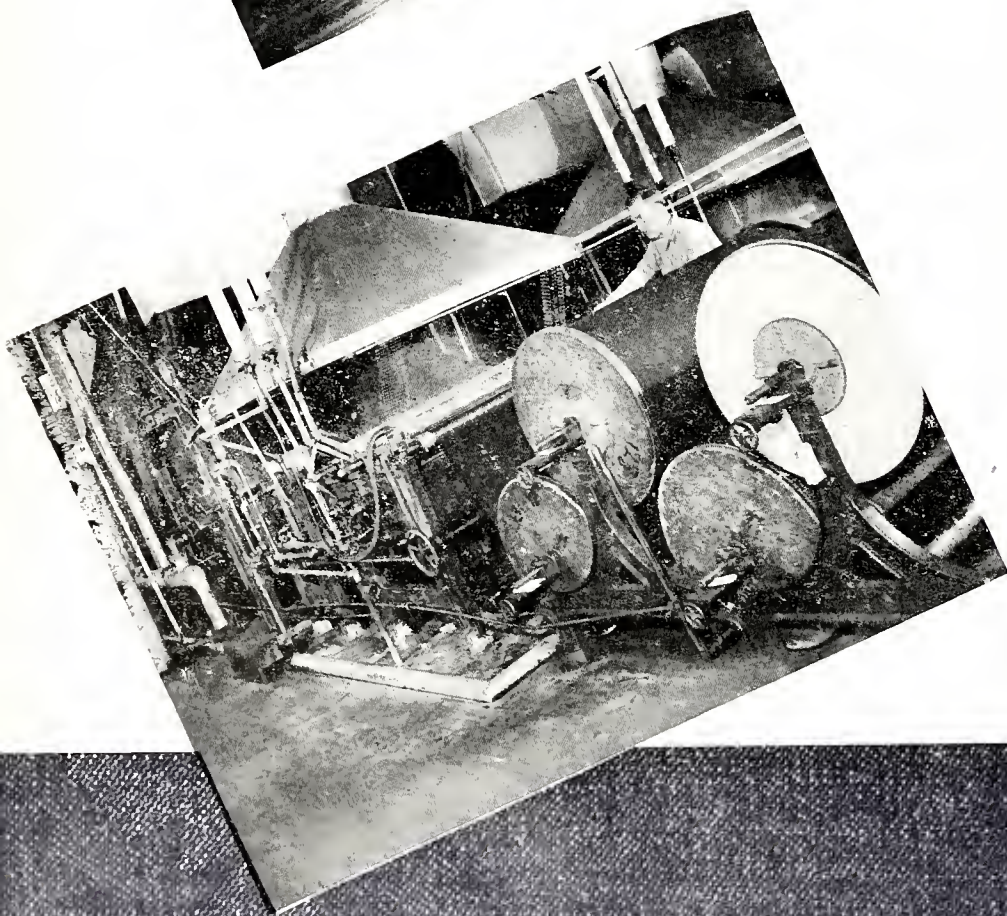


Twenty-four ball warps, each containing about 500 strands of warp yarn 7,000 yards in length, are placed on the racks behind the dyeing machine. The yarn from all twenty-four warps moves simultaneously through a series of vats and wash boxes. The first two wash boxes prepare the yarn so that it will take the dye, the next three vats contain indigo dye and the following two wash boxes neutralize harmful acids and wash the yarn. A complicated system of overhead rollers provides time for oxidation between dippings in the dye vats. From the last wash box, the yarn moves over a battery of steam cans or hot metal drums to the coilers where the dry yarn is stacked in twenty-four separate piles which are called "warps".





A "warp" of the newly-dyed blue yarn, which gives Cone denim its deep, rich color, is now moved to a beaming frame. Here the approximately 500 strands of yarn are separated by threading them through a reed and a rake before attaching them to a large spool or section beam. This beam is 29 inches in diameter and about 54 inches long. As the beam revolves, the strands of warp yarn are wound on it in exact position, side by side.



Four, and sometimes five, section beams filled with yarn are moved from the beaming frames to the slasher. The number of section beams placed one behind the other at one end of the slasher is determined by the number of yarn ends required for the denim to be woven. The yarn from the beams is run simultaneously through a carefully prepared bath of hot starch, over huge cylinders which dry it, thence to a loom beam, to which it is attached and upon which it is wound. This starch or sizing reinforces and strengthens the yarn, making it easier to handle on the looms, and it also provides the yarn with extra protection against the chafing action of the loom. There are now between 2,000 and 2,500 strands of yarn on the loom beam according to the number necessary for the fabric which is to be woven.

If the design or cloth pattern is to be changed, it is necessary to go through a tedious and delicate operation called "drawing-in". The loom beam is placed behind a rock which supports an entire section of drop wires, harness and reeds. Each yarn end is then threaded by hand through exactly the right heddle, drop wire and reed. When the yarn has been properly threaded the drop wires, reeds and harness are moved as a unit with the warp beam to the loom.



In case the design to be woven remains the same, the loom beam, filled with warp yarn, is rolled up on one side of a tying-in machine and a harness frame containing the yarn ends from a used-up loom beam is placed on the other side. The yarn ends from both are then properly placed on the machine and the intricate tying-in mechanism ties the yarn ends of one in perfect order to the yarn ends of the other. This makes it possible to pull the yarn from the full beam through the proper heddles, drop wires and reeds before moving the harness and warp beam to the loom.



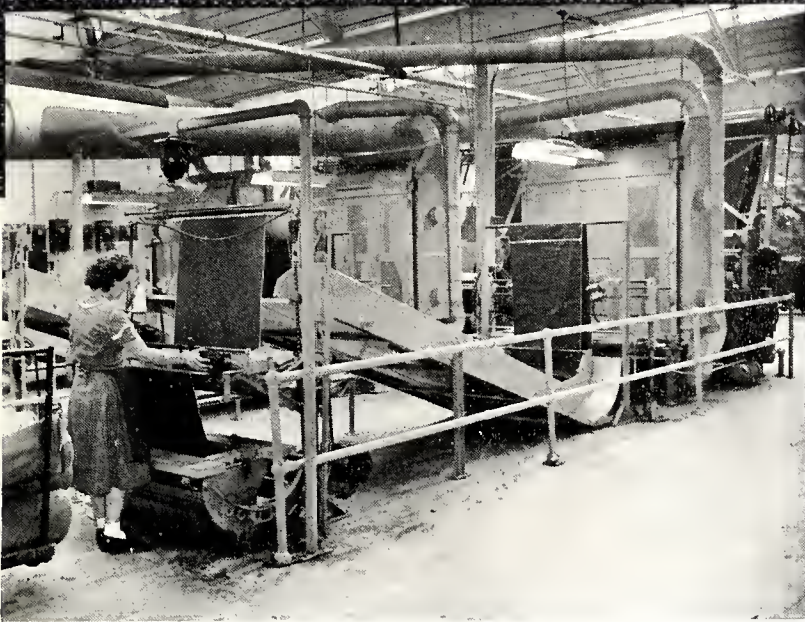
The warp beam is placed on the back of the loom, so that the yarn can move lengthwise into the fabric of the cloth. It is then necessary to properly place the drop wires, harness and reed before pulling the yarn through them to the cloth roll on the front of the loom.



When the loom is started up, the warp yarn first moves through the drop wires, which either by a mechanical or an electrical contact, stop the loom when a strand of yarn breaks. The yarn then passes to what is known as the "harness motion", located in approximately the center of the loom. This mechanism is made up of either three or four harness frames, according to the style denim to be woven. A harness frame is rectangular and contains many steel wires with eyelets called "heddles". Through each of these heddles, one end of warp yarn is threaded, alternately, the first end in one harness, the next in another, and so on. These harness frames are so arranged that when one or more frames drop down, the other one or two frames are up, thus dividing the warp yarn and forming a passage-way through the hundreds of ends. The shuttle, which contains a bobbin of filling yarn brought directly from the spinning frames, moves the width of the loom through the passageway or shed thus formed, leaving behind a strand of yarn. After the shuttle passes through the shed, another shed is formed by the lower harness becoming the upper harness and vice versa. The shuttle operation is then repeated at the rate of about 175 times per minute.

After the shuttle has been thrown across the loom, the filling yarn is left some distance from the "fell" of the cloth. In order to push the yarn towards the already woven cloth, the "beating-up" operation is used. Each strand of warp yarn moves through a series of upright wires on a long frame, which is known as a reed. The reed is attached to a heavy part of the loom, called a "lay". This lay moves backwards and forward in perfect timing with the passage of the shuttle, and, as it moves, it presses each new strand of filling yarn into its place in the cloth which is being woven.

As the denim is made, it is wound on the cloth roll until approximately sixty yards have accumulated. The cut of cloth is then removed and placed on a conveyor belt which carries it to the finishing department.

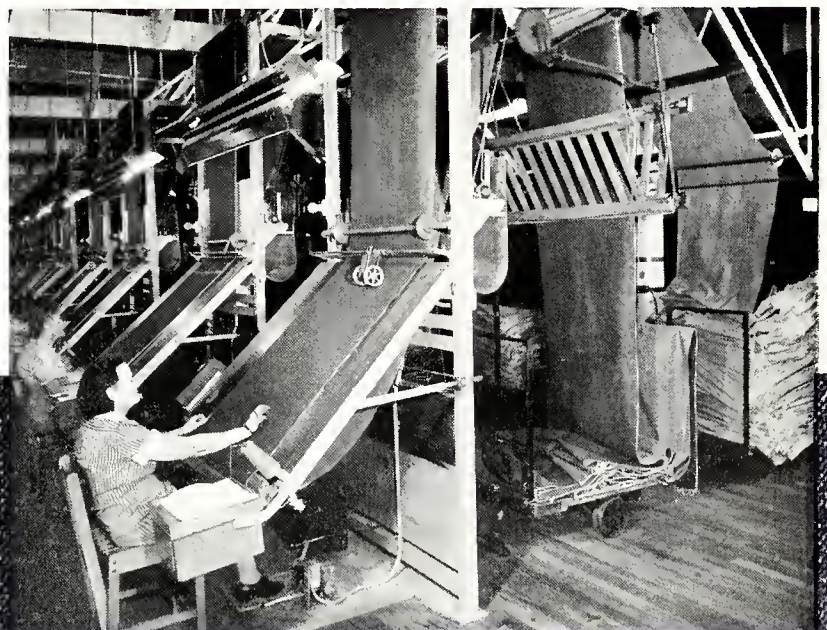


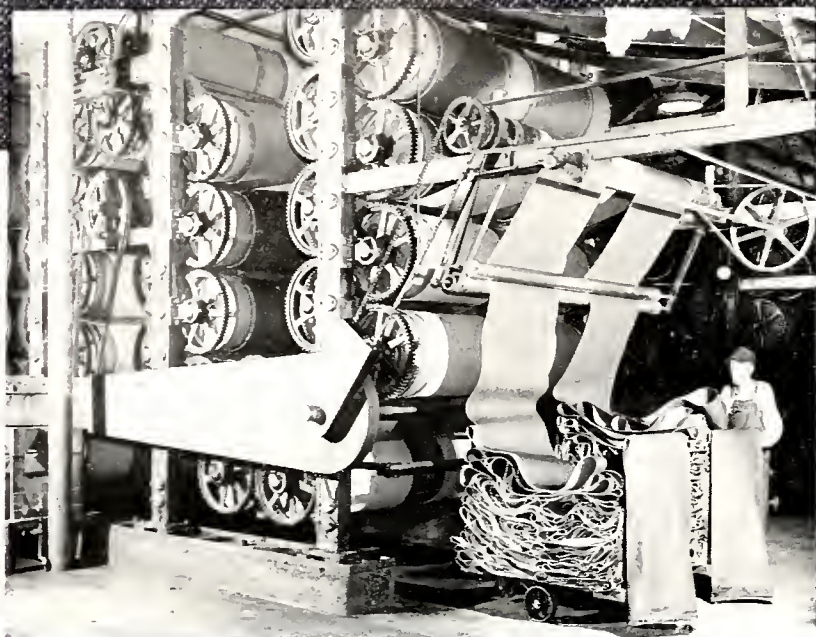
The rolls of cloth are separated according to styles as they come off the conveyor belt and are placed on trucks in groups of eighteen rolls. When this number of rolls has accumulated, the truck is pushed to the

shearing machine. Here the eighteen rolls are stitched together into one continuous piece of cloth approximately 1,000 yards long. It is then run through the shearing machine, which removes loose yarn left on the fabric during the weaving process. As the denim emerges from this machine, it passes through a swinging arm which folds the entire length of about 1,000 yards into a waiting truck.

From the shearing machine, the truck is moved to the inspecting tables. Here the denim passes over several rollers and then across a large, well-lighted board where it is carefully inspected for flaws and imperfections.

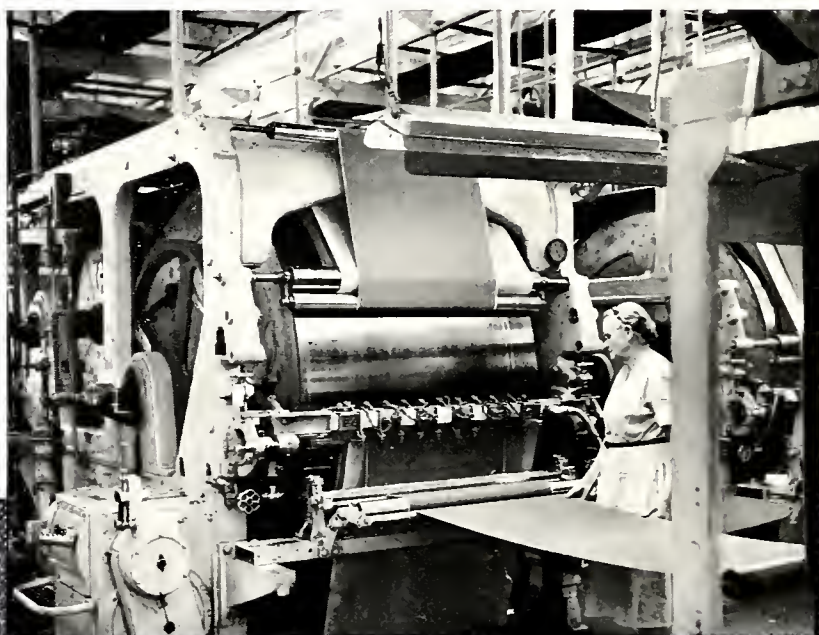
The speed at which the cloth moves across the inspecting table and then to a swinging arm, which again folds it into a truck, is controlled by the operator.



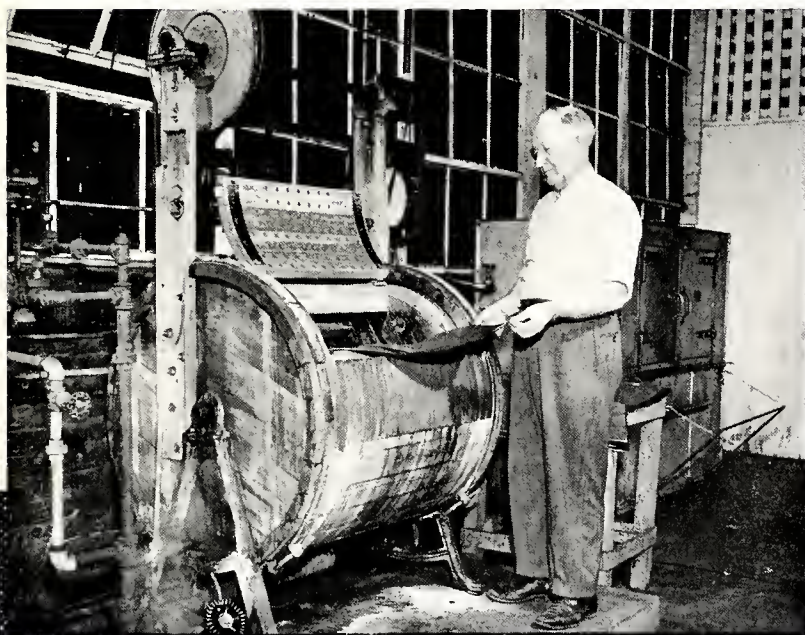
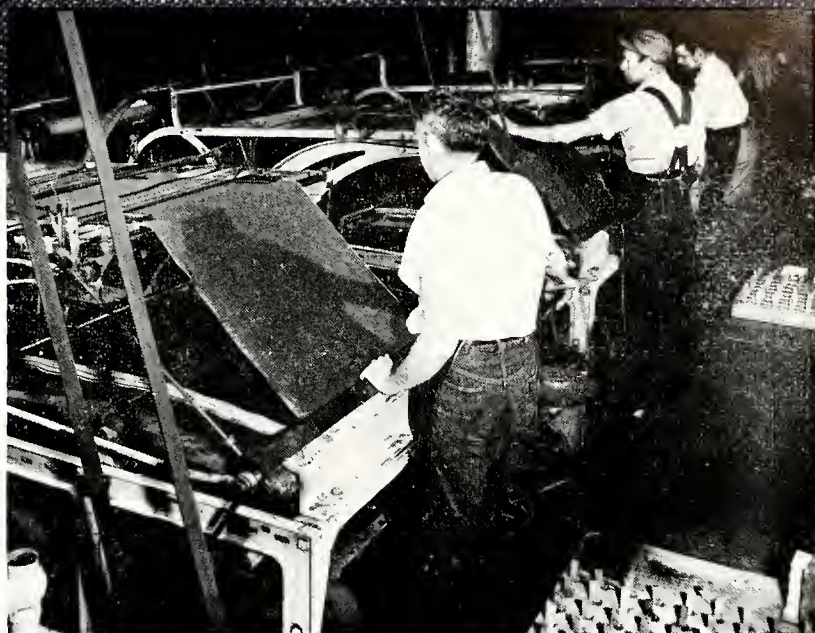


The truck, filled with loosely folded denim, is now ready to be placed behind the dry cans. Here the denim passes into a carefully prepared finishing solution and then moves between heavy rollers to a battery of long metal drum or dry cans filled with steam. As the cloth passes over, under and between these drums, it is dried and ironed, ready again to be folded into a waiting truck.

The denim is next moved to the sanfarizer. As the cloth passes through this machine, it is given a shrinkage treatment, known as sanforizing, and is again folded on a truck.



The finishing process has now been completed and the denim is ready to be prepared for shipping. From the truck, it is threaded through a folding machine or "hooker" which measures and neatly folds the cloth into cuts of approximately 55 yards in length. A Cone deeptone denim label is then placed on the cut designating the style and number of yards.



Samples of current denim production are constantly run through standard laundry equipment in order to carefully check shrinkage. These wash tests make it possible to control the finish to within the allowed tolerance of 1% residual shrinkage.



Eighteen cuts of carefully folded denim are stacked in an attractive carton on a bale press. Bands are placed around the carton making of it another neat package of sturdy Cone deeptone denim which, after being properly marked, is ready to be shipped to the garment manufacturer.



CONE MILLS LABORATORY

Skilled chemists and technicians working in a well equipped laboratory constantly test the construction, dye and finish of Cone deeptone denim in order to maintain high standards of quality.

CLOTH IS MADE FROM MORE THAN YARN



Each figure represents
the location of a plant.

INTO the warp and woof of good fabrics go many things...but more than anything else, it's *men and women who make the cloth*. No other factor is more important than the more than twelve thousand skilled operators who produce Cone fabrics. *Their interest...their pride...their loyalty...indelibly stamped on the Carolinas, is responsible for the fine textiles which bear the Cone "Seal of Service".*

This seal, recognized as a mark of distinction in fabrics, is also a symbol of opportunity and security for *each individual employee and the community in which he lives*. From *their many hands* quality fabrics go out to the world...the product of *free men and women* who daily live and practice democracy.

* R

CONE MILLS CORPORATION GREENSBORO, N.C.

PROXIMITY PLANT, Greensboro, N. C. • WHITE OAK PLANT, Greensboro, N. C. • REVOLUTION DIVISION, Greensboro, N. C.
TABARDREY PLANT, Haw River, N. C. • EDNA PLANT, Reidsville, N. C. • RANDLEMAN PLANT, Randleman, N. C. • PINEVILLE PLANT, Pineville, N. C.
ASHEVILLE PLANT, Asheville, N. C.

ASSOCIATE COMPANIES

CONE FINISHING COMPANY: PRINT WORKS PLANT, Greensboro, N. C. • GRANITE PLANT, Haw River, N. C. • ENO COTTON MILLS, Hillsboro, N. C.
MINNEOLA MANUFACTURING COMPANY, Gibsonville, N. C. • CLIFFSIDE MILLS: CLIFFSIDE PLANT, Cliffside, N. C.; HAYNES PLANT, Avondale, N. C.
FLORENCE MILLS: FLORENCE PLANT, Forest City, N. C.; AMERICAN SPINNING PLANT, Greenville, S. C. • SALISBURY COTTON MILLS, Salisbury, N. C.

Selling Organization: CONE EXPORT & COMMISSION CO., INC., 59 WORTH ST., NEW YORK CITY

